

# Meeting room demands for automation business

TGW Ltd is a company that is expanding, rapidly. Meeting room space was scarce at its offices in Market Harborough. “The projects we realise require a lot of collaboration amongst our teams, some of whom are based in our European Headquarters” explains Jamie Bunting, Senior Project Manager, TGW Ltd. “Meetings were often held crowded around a laptop with a webcam” Jamie continues.

In 2013, TGW Group brought its operations in the UK & Ireland together with Belgium, Sweden, Denmark, Finland, Norway and the Benelux to form TGW Northern Europe. Having outgrown its original UK offices, TGW Group invested in the development of a purpose-designed UK Head Office, situated less than a mile from its original site and contacted Abtec for assistance with its new meeting rooms.

“The new build allowed for five dedicated meeting rooms of varying sizes. These needed to house modern, user friendly, meeting room technology. We contacted Abtec as we knew of their experience in this area and they already support some of our IT” advises Jamie.

## Simple and easy to use

With simplicity as its brief, Abtec used Kramer Electronics equipment to control the meeting rooms’ multimedia technology. Each room contained a display device, either large screen monitor or projector, with both VGA and HDMI inputs. Kramer amplifiers and speakers were used to ensure the rooms benefited from high quality sound.




### TGW Group

The TGW Group are a leading supplier and systems integrator of highly dynamic, automated logistics solutions for warehousing, production, picking and distribution operations. The company designs, manufactures and installs a complete range of solutions, from small conveyor applications to complex, fully automated storage & retrieval systems.



*“I’d recommend Abtec because they have the right mix of technical knowledge, flexibility and personal service”*

**Senior Project Manager  
TGW Group**



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“We recommended a desk based room controller for all of the equipment rather than having several remote controls in each meeting room. AV devices are easier to operate, just press a button in the desk based controller.” points out Andy Beynon, Abtec Network Systems. “We installed an audio visual scaler, this automatically presents the user’s content the best way possible, regardless of aspect ratio and size” Beynon continues.

Abtec knew that the Kramer equipment would work well with Microsoft Lync, TGW’s chosen video conferencing application. “With the Kramer room controller people can turn on a PC and initiate a video conferencing call very simply” adds Beynon.

The meeting rooms were built on schedule, ready for the opening in March 2014. The rooms have received good feedback from TGW’s employees. Jamie points out “Many people have commented how easy the technology is to operate; it helps rather than hinders meetings. Video conferencing is a much better, more effective experience.”

### **Improved productivity**

The meeting rooms are helping improve productivity. “We print fewer A0 technical drawings as we now collaborate on technical drawings displayed on our large screens”. The company has also seen a reduction in the number of international telephone calls as they now hold regular and more productive meetings using video conferencing.

Jamie says “We’ve had great support from the Abtec team. As well as providing a compelling proposal that met our needs. The project contained some complex elements, particularly in the way we wanted to keep the technology simple for our users, and Abtec certainly met those challenges. I’d recommend Abtec because they have the right mix of technical knowledge, flexibility and personal service.”



**Our partner for this project:**



For more information about how our network services could help your organisation please contact Abtec on 01858 438 500.